



PIPAC



Your Health. Well Protected.™

An Independent Licensee of the Blue Cross and Blue Shield Association

You are Invited To Attend

Wellmark Blue Cross and Blue Shield of Iowa Certification Training

July 12, 2011

8:00am-8:30pm: Check in, with coffee and donuts

8:30am-5:00pm: Training with lunch provided

Individual Product Training: 5 CE Credits

Major Medical, Short Term Major Medical

Gain a comprehensive understanding of:

1. How the Wellmark Individual health plans work.
2. The Agent manual and the underwriting process.
3. How easy it is to write Wellmark products.

Group Product Training: 2 CE Credits

Major Medical, Life, Disability and Dental

Gain a comprehensive understanding of:

1. How the Wellmark Group health plans work and the laws that affect your business
2. How easy it is to write a group with no money down.

Offer your clients one of the premier health insurers in Iowa by attending PIPAC's Certification Trainings for Wellmark Blue Cross and Blue Shield of Iowa

Individual / Group - 7 CE Credits

Medicare Certification - 6 CE Credits

Certification training is required for appointment

PIPAC Centre on the Lake

1521 Technology Parkway
Cedar Falls, IA 50613

July 13, 2011

8:00am-8:30am: Check in, with coffee and donuts

8:30am-4:30pm: Training with lunch provided




**Medicare Supplement, Medicare Part D,
Medicare Advantage Certification: 6 CE Credits**

Gain a comprehensive understanding of:

1. Medicare Blue Rx and Medicare Blue PPO plans
2. All of the information and resources you need to capitalize on the Medicare products.

R.S.V.P Today! Limited Seating!

To receive your writing # at training, the following items **MUST** be returned prior to training:

-  Completed contract
-  Copy of current Iowa license
-  \$10 Appointment fee made payable to PIPAC

START SELLING! Same Day!

CONTACT TINA TODAY! 1-800-765-1710 Extension 7107

Name: _____

Address: _____

Phone: _____

Email: _____

License # for CE credit: _____



Yes! I will attend
Certification Training:

Jul 12, 2011 Individual/Group

Jul 13, 2011 MedSup/Part D/MedAdv

Fax: (319) 277-9069 Email: Tina@pipac.com

Pipac Centre on the Lake
1521 Technology Pkwy.
Cedar Falls, IA 50613

CHECK US OUT ON THE WEB AT WWW.PIPAC.COM