

2022 State Landscape<sup>1</sup>

# Iowa

<b>Eligibles (as of May 2021)</b>	585,995
<b>Estimated Dual Eligibles<sup>2</sup></b>	80,110
<b>YOY Eligible Growth</b>	1.8%
<b>MA Penetration</b>	28.0%
<b>YOY MA Enrollment Growth</b>	13.8%
<b>UHC Market Share</b>	45.3%

<sup>1</sup> May 2021 CMS.gov MA Ind State/County Enrollment within UHC 2021 MA Ind Footprint.

<sup>2</sup> UHC Dual SNP service area only; Estimated D-SNP Eligibles are projected based on June 2020 CMS.gov data (includes approx. 9,039 partial duals who may or may not be eligible).

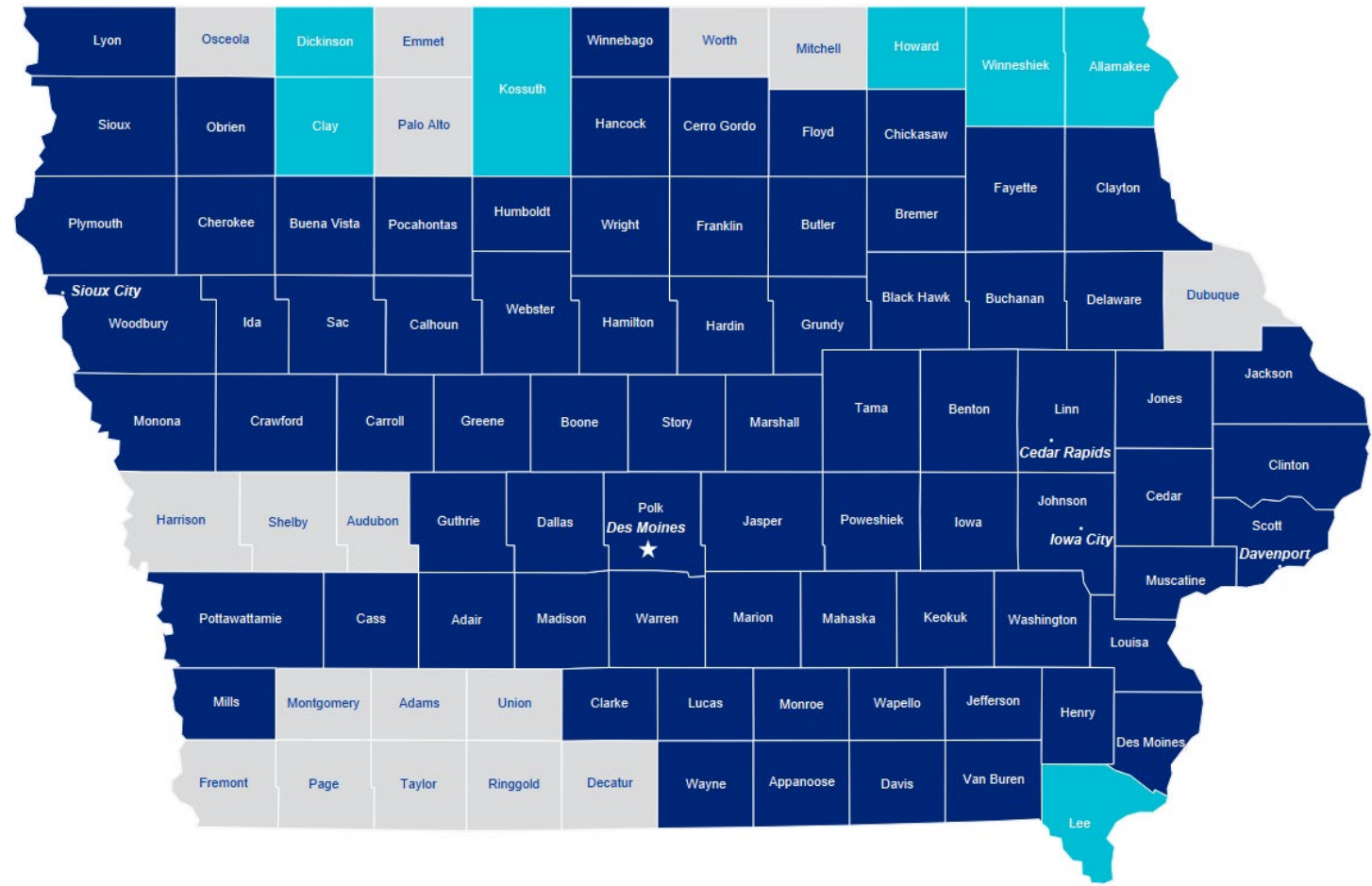
## 2022 Medicare Advantage Service Area

### ● Current Footprint

Adair, Appanoose, Benton, Black Hawk, Boone, Bremer, Buchanan, Buena Vista, Butler, Calhoun, Carroll, Cass, Cedar, Cerro Gordo, Cherokee, Chickasaw, Clarke, Clayton, Clinton, Crawford, Dallas, Davis, Delaware, Des Moines, Fayette, Floyd, Franklin, Greene, Grundy, Guthrie, Hamilton, Hancock, Hardin, Henry, Humboldt, Ida, Iowa, Jackson, Jasper, Jefferson, Johnson, Jones, Keokuk, Linn, Louisa, Lucas, Lyon, Madison, Mahaska, Marion, Marshall, Mills, Monona, Monroe, Muscatine, O'Brien, Plymouth, Pocahontas, Polk, Pottawattamie, Poweshiek, Sac, Scott, Sioux, Story, Tama, Van Buren, Wapello, Warren, Washington, Wayne, Webster, Winnebago, Woodbury, Wright

### ● Expansion Footprint

Allamakee, Clay, Dickinson, Howard, Kossuth, Lee, Winneshiek

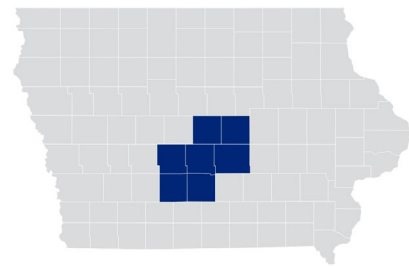


# Iowa



## Des Moines

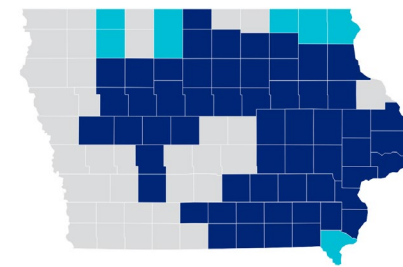
Dallas, Jasper, Madison, Marshall, Polk, Story, Warren



Market Landscape	
Eligibles (as of May 2021)	135,994
YOY Eligible Growth	2.7%
MA Non-SNP Penetration	23.9%
YOY MA Non-SNP Enrollment Growth	14.0%
UHC Non-SNP Market Share	38.4%

## Greater Iowa

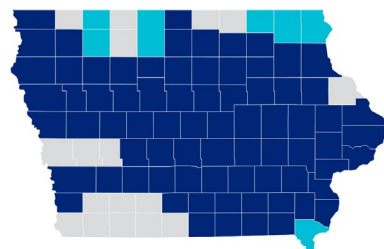
Adair, Allamakee, Appanoose, Benton, Black Hawk, Boone, Bremer, Buchanan, Buena Vista, Butler, Calhoun, Carroll, Cedar, Cerro Gordo, Chickasaw, Clarke, Clay, Clayton, Clinton, Crawford, Davis, Delaware, Des Moines, Dickinson, Fayette, Floyd, Franklin, Greene, Grundy, Guthrie, Hamilton, Hancock, Hardin, Henry, Howard, Humboldt, Iowa, Jackson, Jefferson, Johnson, Jones, Keokuk, Kossuth, Lee, Linn, Louisa, Lucas, Mahaska, Marion, Monroe, Muscatine, Pocahontas, Poweshiek, Sac, Scott, Tama, Van Buren, Wapello, Washington, Wayne, Webster, Winnebago, Winneshiek, Wright



Market Landscape	
Eligibles (as of May 2021)	380,116
YOY Eligible Growth	1.6%
MA Non-SNP Penetration	19.0%
YOY MA Non-SNP Enrollment Growth	13.8%
UHC Non-SNP Market Share	40.1%

## Iowa MA Only

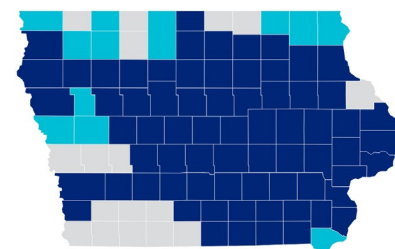
Adair, Allamakee, Appanoose, Benton, Black Hawk, Boone, Bremer, Buchanan, Buena Vista, Butler, Calhoun, Carroll, Cass, Cedar, Cerro Gordo, Cherokee, Chickasaw, Clarke, Clay, Clayton, Clinton, Crawford, Dallas, Davis, Delaware, Des Moines, Dickinson, Fayette, Floyd, Franklin, Greene, Grundy, Guthrie, Hamilton, Hancock, Hardin, Henry, Howard, Humboldt, Ida, Iowa, Jackson, Jasper, Jefferson, Johnson, Jones, Keokuk, Kossuth, Lee, Linn, Louisa, Lucas, Lyon, Madison, Mahaska, Marion, Marshall, Mills, Monona, Monroe, Muscatine, O'Brien, Plymouth, Pocahontas, Polk, Pottawattamie, Poweshiek, Sac, Scott, Sioux, Story, Tama, Van Buren, Wapello, Warren, Washington, Wayne, Webster, Winnebago, Winneshiek, Woodbury, Wright



Market Landscape	
Eligibles (as of May 2021)	585,995
YOY Eligible Growth	1.8%
MA Non-SNP Penetration	20.6%
YOY MA Non-SNP Enrollment Growth	13.6%
UHC Non-SNP Market Share	38.7%

## Iowa Dual

Adair, Allamakee, Appanoose, Benton, Black Hawk, Boone, Bremer, Buchanan, Buena Vista, Butler, Calhoun, Carroll, Cass, Cedar, Cerro Gordo, Cherokee, Chickasaw, Clarke, Clay, Clayton, Clinton, Crawford, Dallas, Davis, Delaware, Des Moines, Dickinson, Fayette, Floyd, Franklin, Greene, Grundy, Guthrie, Hamilton, Hancock, Hardin, Henry, Howard, Humboldt, Ida, Iowa, Jackson, Jasper, Jefferson, Johnson, Jones, Keokuk, Kossuth, Lee, Linn, Louisa, Lucas, Lyon, Madison, Mahaska, Marion, Marshall, Mills, Monona, Monroe, Muscatine, O'Brien, Plymouth, Pocahontas, Polk, Pottawattamie, Poweshiek, Sac, Scott, Sioux, Story, Tama, Van Buren, Wapello, Warren, Washington, Wayne, Webster, Winnebago, Winneshiek, Woodbury, Wright



Market Landscape	
Est. D-SNP Eligibles	80,110
D-SNP Enrollees	19,259
D-SNP Penetration (All Plans)	24.0%
Total UHC D-SNP Enrollees	16,689
UHC D-SNP Market Share	86.7%



2022 Product Benefits

# Des Moines









Walgreens Preferred



National Network



\$35 Insulin





Plan Name	AARP® Medicare Advantage Choice Plan 1 (PPO)	AARP® Medicare Advantage Plan 2 (HMO-POS)	AARP® Medicare Advantage (HMO-POS)
Plan ID	H8768-017-001  	H5253-107-001  	H5253-108-003  
Plan Highlights	\$0 premium plan for those who are cost conscious, but want provider choice. Includes rich ancillaries	\$0 premium plan for those who are cost conscious and want affordable coverage beyond Original Medicare. POS for dental only	Mid premium plan for those shopping on value and lower out-of-pocket costs. POS for dental only
Service Area	<i>Iowa</i> : Dallas, Jasper, Madison, Marshall, Polk, Story, Warren	<i>Iowa</i> : Dallas, Jasper, Madison, Marshall, Polk, Story, Warren	<i>Iowa</i> : Dallas, Jasper, Madison, Marshall, Polk, Story, Warren
Premium	\$0	\$0	\$34
Medical Deductible	\$0	\$0	\$0
Max OOP	\$3,900	\$3,700	\$3,300
PCP / Specialist	\$0 / \$40; No Referral Required	\$0 / \$35; No Referral Required	\$0 / \$30; No Referral Required
Inpatient Hospital	\$325 Days 1-6	\$325 Days 1-6	\$295 Days 1-6
ASC / Outpatient	\$0 or \$225 / \$0 or \$325	\$0 or \$225 / \$0 or \$325	\$0 or \$195 / \$0 or \$295
Lab	\$0	\$0	\$0
Rx Ded.; Copays	\$0 All Tiers; \$3/\$10/\$47/\$100/33%; <a href="#">Tier 1 Full Gap Coverage</a>	\$0 All Tiers; \$3/\$10/\$47/\$100/33%; <a href="#">Tier 1 Full Gap Coverage</a>	\$0 All Tiers; \$0/\$10/\$47/\$100/33%; <a href="#">Tier 1 Full Gap Coverage</a>
Other Benefits	Dental Level 4, Routine Eye Exam, Eyewear Allowance, <a href="#">OTC Debit Card</a> , Routine Hearing Exam, <a href="#">Hearing Aids</a> , Fitness Program, Fitbit, Virtual Medical Visits, Virtual Mental Health Visits, Nurseline, Chiropractic, PERS, <a href="#">Meal Benefit</a>	Dental Level 4, Routine Eye Exam, Eyewear Allowance, <a href="#">OTC Debit Card</a> , Routine Hearing Exam, <a href="#">Hearing Aids</a> , Fitness Program, Virtual Medical Visits, Virtual Mental Health Visits, Nurseline, Chiropractic, PERS, <a href="#">Meal Benefit</a>	Dental Level 4, Routine Eye Exam, Eyewear Allowance, OTC Debit Card, Routine Hearing Exam, <a href="#">Hearing Aids</a> , Fitness Program, Fitbit, Virtual Medical Visits, Virtual Mental Health Visits, Nurseline, Chiropractic, PERS, <a href="#">Meal Benefit</a>



# Greater Iowa



NEW PLAN

Plan Name	AARP® Medicare Advantage Choice Plan 1 (PPO)	AARP® Medicare Advantage Choice Plan 2 (PPO)
Plan ID	H8768-017-002  	H8768-032-000  
Plan Highlights	\$0 premium plan for those who are cost conscious, but want provider choice	<b>New!</b> \$0 premium plan for those who are cost conscious, but want provider choice
Service Area	<i>Illinois:</i> Henry, Mercer, Rock Island; <i>Iowa:</i> Adair, Allamakee, Appanoose, Benton, Black Hawk, Boone, Bremer, Buchanan, Buena Vista, Butler, Calhoun, Carroll, Cedar, Cerro Gordo, Chickasaw, Clarke, Clay, Clayton, Clinton, Crawford, Davis, Delaware, Des Moines, Dickinson, Fayette, Floyd, Franklin, Greene, Grundy, Guthrie, Hamilton, Hancock, Hardin, Henry, Howard, Humboldt, Iowa, Jackson, Jefferson, Johnson, Jones, Keokuk, Kossuth, Lee, Linn, Louisa, Lucas, Mahaska, Marion, Monroe, Muscatine, Pocahontas, Poweshiek, Sac, Scott, Tama, Van Buren, Wapello, Washington, Wayne, Webster, Winnebago, Winneshiek, Wright	<i>Illinois:</i> Henry, Mercer, Rock Island; <i>Iowa:</i> Adair, Allamakee, Appanoose, Benton, Black Hawk, Boone, Bremer, Buchanan, Buena Vista, Butler, Calhoun, Carroll, Cedar, Cerro Gordo, Chickasaw, Clarke, Clay, Clayton, Clinton, Crawford, Davis, Delaware, Des Moines, Dickinson, Fayette, Floyd, Franklin, Greene, Grundy, Guthrie, Hamilton, Hancock, Hardin, Henry, Howard, Humboldt, Iowa, Jackson, Jefferson, Johnson, Jones, Keokuk, Kossuth, Lee, Linn, Louisa, Lucas, Mahaska, Marion, Monroe, Muscatine, Pocahontas, Poweshiek, Sac, Scott, Tama, Van Buren, Wapello, Washington, Wayne, Webster, Winnebago, Winneshiek, Wright
Premium	\$0	\$0
Medical Deductible	\$1,000	\$0
Max OOP	\$3,900	\$3,900
PCP / Specialist	\$0 / \$30; No Referral Required	\$5 / \$45; No Referral Required
Inpatient Hospital	\$250 Days 1-6	\$390 Days 1-5
ASC / Outpatient	\$0 or \$150 / \$0 or \$300	\$0 or \$290 / \$0 or \$390
Lab	\$0	\$0
Rx Ded.; Copays	\$0 All Tiers; \$3/\$10/\$47/\$100/33%; Tier 1 Full Gap Coverage	\$0 All Tiers; \$3/\$12/\$47/\$100/33%; Tier 1 Full Gap Coverage
Other Benefits	Dental Level 4, Routine Eye Exam, Eyewear Allowance, OTC Debit Card, Routine Hearing Exam, Hearing Aids, Fitness Program, Fitbit, Virtual Medical Visits, Virtual Mental Health Visits, Nurseline, Chiropractic, PERS, Meal Benefit	Dental Level 2, Routine Eye Exam, Eyewear Allowance, OTC Debit Card, Routine Hearing Exam, Hearing Aids, Fitness Program, Virtual Medical Visits, Virtual Mental Health Visits, Nurseline, Chiropractic, PERS, Meal Benefit, Platinum Dental Rider Available



# Greater Iowa



Walgreens Preferred



National Network



\$35 Insulin

Plan Name	AARP® Medicare Advantage Plan 2 (HMO-POS)	AARP® Medicare Advantage (HMO-POS)
Plan ID	H5253-107-002  	H5253-108-002  
Plan Highlights	\$0 premium plan for those who are cost conscious and want affordable coverage beyond Original Medicare. POS for dental only	Mid premium plan for those shopping on value and lower out-of-pocket costs. POS for dental only
Service Area	<i>Illinois:</i> Henry, Mercer, Rock Island; <i>Iowa:</i> Adair, <a href="#">Allamakee</a> , Appanoose, Benton, Black Hawk, Boone, Bremer, Buchanan, Buena Vista, Butler, Calhoun, Carroll, Cedar, Cerro Gordo, Chickasaw, Clarke, <a href="#">Clay</a> , Clayton, Clinton, Crawford, Davis, Delaware, Des Moines, <a href="#">Dickinson</a> , Fayette, Floyd, Franklin, Greene, Grundy, Guthrie, Hamilton, Hancock, Hardin, Henry, <a href="#">Howard</a> , Humboldt, Iowa, Jackson, Jefferson, Johnson, Jones, Keokuk, <a href="#">Kossuth</a> , <a href="#">Lee</a> , Linn, Louisa, Lucas, Mahaska, Marion, Monroe, Muscatine, Pocahontas, Poweshiek, Sac, Scott, Tama, Van Buren, Wapello, Washington, Wayne, Webster, Winnebago, <a href="#">Winneshiek</a> , Wright	<i>Illinois:</i> Henry, Mercer, Rock Island; <i>Iowa:</i> Adair, <a href="#">Allamakee</a> , Appanoose, Benton, Black Hawk, Boone, Bremer, Buchanan, Buena Vista, Butler, Calhoun, Carroll, Cedar, Cerro Gordo, Chickasaw, Clarke, <a href="#">Clay</a> , Clayton, Clinton, Crawford, Davis, Delaware, Des Moines, <a href="#">Dickinson</a> , Fayette, Floyd, Franklin, Greene, Grundy, Guthrie, Hamilton, Hancock, Hardin, Henry, <a href="#">Howard</a> , Humboldt, Iowa, Jackson, Jefferson, Johnson, Jones, Keokuk, <a href="#">Kossuth</a> , <a href="#">Lee</a> , Linn, Louisa, Lucas, Mahaska, Marion, Monroe, Muscatine, Pocahontas, Poweshiek, Sac, Scott, Tama, Van Buren, Wapello, Washington, Wayne, Webster, Winnebago, <a href="#">Winneshiek</a> , Wright
Premium	\$0	\$36
Medical Deductible	\$0	\$0
Max OOP	\$3,900	\$3,700
PCP / Specialist	\$5 / \$40; No Referral Required	\$0 / \$40; No Referral Required
Inpatient Hospital	\$375 Days 1-5	\$325 Days 1-5
ASC / Outpatient	\$0 or \$275 / \$0 or \$375	\$0 or \$225 / \$0 or \$325
Lab	\$0	\$0
Rx Ded.; Copays	\$0 All Tiers; \$3/\$10/\$47/\$100/33%; <a href="#">Tier 1 Full Gap Coverage</a>	\$0 All Tiers; \$0/\$10/\$47/\$100/33%; <a href="#">Tier 1 Full Gap Coverage</a>
Other Benefits	Dental Level 2, Routine Eye Exam, Eyewear Allowance, <a href="#">OTC Debit Card</a> , Routine Hearing Exam, <a href="#">Hearing Aids</a> , Fitness Program, Virtual Medical Visits, Virtual Mental Health Visits, Nurseline, Chiropractic, PERS, <a href="#">Meal Benefit</a> , Platinum Dental Rider Available	Dental Level 4, Routine Eye Exam, Eyewear Allowance, <a href="#">OTC Debit Card</a> , Routine Hearing Exam, <a href="#">Hearing Aids</a> , Fitness Program, Virtual Medical Visits, Virtual Mental Health Visits, Nurseline, Chiropractic, PERS, <a href="#">Meal Benefit</a>



# Iowa MA Only




<b>Plan Name</b>	AARP® Medicare Advantage Patriot (PPO)
<b>Plan ID</b>	H8768-018-000
<b>Plan Highlights</b>	Plan designed for those who want affordable coverage beyond Original Medicare, but don't need Prescription Drug coverage - works well for veterans
<b>Service Area</b>	<i>Illinois:</i> Henry, Mercer, Rock Island; <i>Iowa:</i> Adair, Allamakee, Appanoose, Benton, Black Hawk, Boone, Bremer, Buchanan, Buena Vista, Butler, Calhoun, Carroll, Cedar, Cerro Gordo, Chickasaw, Clarke, Clay, Clayton, Clinton, Crawford, Dallas, Davis, Delaware, Des Moines, Dickinson, Fayette, Floyd, Franklin, Greene, Grundy, Guthrie, Hamilton, Hancock, Hardin, Henry, Howard, Humboldt, Iowa, Jackson, Jasper, Jefferson, Johnson, Jones, Keokuk, Kossuth, Lee, Linn, Louisa, Lucas, Madison, Mahaska, Marion, Marshall, Monroe, Muscatine, Pocahontas, Polk, Poweshiek, Sac, Scott, Story, Tama, Van Buren, Wapello, Warren, Washington, Wayne, Webster, Winnebago, Winneshiek, Wright
<b>Premium</b>	\$0; Part B Rebate: up to \$30
<b>Medical Deductible</b>	\$0
<b>Max OOP</b>	\$6,700
<b>PCP / Specialist</b>	\$10 / \$45; No Referral Required
<b>Inpatient Hospital</b>	\$295 Days 1-5
<b>ASC / Outpatient</b>	\$0 or \$250 / \$0 or \$350
<b>Lab</b>	\$0
<b>Rx Ded.; Copays</b>	Not Covered
<b>Other Benefits</b>	Dental Level 4, Routine Eye Exam, Eyewear Allowance, OTC Debit Card, Routine Hearing Exam, Hearing Aids, Fitness Program, Fitbit, Virtual Medical Visits, Virtual Mental Health Visits, Nurseline, Chiropractic, PERS, Meal Benefit



# Iowa Dual

 \$0 Rx Copays

**Plan Name** UnitedHealthcare Dual Complete® Plan 1 (HMO D-SNP)

**Plan ID** H0169-001-000 

**Plan Highlights** Plan designed for those with both Medicare and Medicaid

**Service Area** *Iowa:* Adair, Allamakee, Appanoose, Benton, Black Hawk, Boone, Bremer, Buchanan, Buena Vista, Butler, Calhoun, Carroll, Cass, Cedar, Cerro Gordo, Cherokee, Chickasaw, Clarke, Clay, Clayton, Clinton, Crawford, Dallas, Davis, Delaware, Des Moines, Dickinson, Fayette, Floyd, Franklin, Greene, Grundy, Guthrie, Hamilton, Hancock, Hardin, Henry, Howard, Humboldt, Ida, Iowa, Jackson, Jasper, Jefferson, Johnson, Jones, Keokuk, Kossuth, Lee, Linn, Louisa, Lucas, Lyon, Madison, Mahaska, Marion, Marshall, Mills, Monona, Monroe, Muscatine, O'Brien, Plymouth, Pocahontas, Polk, Pottawattamie, Poweshiek, Sac, Scott, Sioux, Story, Tama, Van Buren, Wapello, Warren, Washington, Wayne, Webster, Winnebago, Winneshiek, Woodbury, Wright

**Premium** \$0

**Other Benefits** Dental Level 4, Combined OTC and Healthy Food Benefit, Routine Hearing Exam, Hearing Aids, Fitness Program, Virtual Medical Visits, Virtual Mental Health Visits, Nurseline, Transportation, PERS, Meal Benefit

